

On the money

Your **expert guide** to saving money by making **better deals**

> How to get a better deal in **fleet** procurement



Improvement through efficiency



Cut costs and save time

At a time when local government is facing a tough financial future, it's a fact that many councils are paying too much for some commonly bought goods and services. And yet there are deals available that would help them to cut their costs. Unfortunately, councils aren't always aware of these deals or how they can access them – until now.

That's why we're pleased to bring you this guide to help you reduce your fleet costs. Not only does it highlight 15 contracts but because they are fully OJEU compliant and open to local authorities, you can make substantial time savings by avoiding a lengthy procurement process of your own.

This guide is part of the Regional Centres of Excellence Procurement Programme which is seeking to deliver major efficiencies in the £42 billion that local government spends each year on goods and services in order to protect front-line services.

Please read this guide and contact to your Regional Centre of Excellence for further help.

Overview

The fleet contracts set out in this guide are all fully OJEU compliant. They provide opportunities for local authorities to procure a range of vehicles including waste management vehicles, passenger vehicles, lease cars, motor vehicles, commercial vehicles and contract hire cars from existing framework arrangements.

Benefits for you

By migrating your spend onto these OJEU compliant contracts you will save time and expense by avoiding a lengthy procurement process of your own.

15 contracts are listed all of which have been negotiated by buying organisations on behalf of a range of bodies. As such, the suppliers have been through a rigorous process of evaluation and selection.

Honest brokers

The Regional Centres of Excellence are acting as honest brokers by researching and analysing the market on behalf of local authorities. We aim to provide better information so that local authorities can make informed procurement decisions. Other contracts and opportunities to save money may also be available.

For further advice, contact your Regional Centre of Excellence.

Contract details

Description	Purchase and/or contract hire of refuse collection, road sweeper and compaction vehicles
Lead organisation	Yorkshire Purchasing Organisation
Open to	All local authorities
End date	31 December 2010
Contact	Faye Barker Yorkshire Purchasing Organisation 01924 834957 contracts@ypo.co.uk

Description

Purchase of motorised land/road trains carrying ten or more people for siteseeing purposes

Lead organisation

Yorkshire Purchasing Organisation

Open to

All local authorities

End date

31 December 2010

Contact

Faye Barker

Yorkshire Purchasing Organisation

01924 834957

contracts@ypo.co.uk

Description

Supply of lease cars, car derived vans and associated maintenance and servicing

Lead organisation

NHS Purchasing and Supply Agency

Open to

All local authorities

End date

30 June 2010

Contact

Claire Mann

NHS Purchasing and Supply Agency

01244 586724

claire.mann@pasa.nhs.uk

Description

Purchase of cars, vans and mini buses

Lead organisation

Yorkshire Purchasing Organisation

Open to

All local authorities

End date

31 December 2009

Contact

Roy Orchard

Yorkshire Purchasing Organisation

01924 834857

royo@ypo.co.uk

Description

Purchase of cars, motorcycles, 4x4 utility vehicles and light commercial vehicles up to 7.5 tonnes

Lead organisation

Department for Work and Pensions

Open to

All local authorities

End date

December 2010

Contact

Mike O'Shea

Department for Work and Pensions

0113 232 7226

mike.oshea@dwp.gsi.gov.uk

Description

Lead organisation
Open to
End date
Contact

Contract hire and maintenance of commercial vehicles up to 7.5 tonnes

Braintree District Council
All local authorities
16 August 2009
John Wickes
Braintree District Council
01376 551414
john.wickes@braintree.gov.uk

Description

Lead organisation
Open to
End date
Contact

Contract hire and maintenance of staff cars

Braintree District Council
All local authorities
30 September 2008
John Wickes
Braintree District Council
01376 551414
john.wickes@braintree.gov.uk

Description

Lead organisation
Open to
End date
Contact

Daily hire of cars and light commercial vehicles without drivers on an as required basis

Home Office
All local authorities
31 March 2008
Bob Boxer
Home Office
020 7217 0710
bob.boxer@homeoffice.gsi.gov.uk

Description

Lead organisation
Open to
End date
Contact

Purchase and/or hire of specialist vehicles for waste management services, fire and rescue and related emergency response vehicles

Braintree District Council
All local authorities
1 February 2009
John Wickes
Braintree District Council
01376 551414
john.wickes@braintree.gov.uk

Description**Purchase of commercial and passenger transport vehicles**

Lead organisation

Eastern Shires Purchasing Organisation

Open to

All local authorities

End date

31 March 2010

Contact

Steve Warren

ESPO

0116 265 7854

s.warren@espo.org

Description**Purchase of refuse collection and other cleansing vehicles and passenger transport vehicles**

Lead organisation

Eastern Shires Purchasing Organisation

Open to

All local authorities

End date

31 March 2010

Contact

Steve Warren

ESPO

0116 265 7854

s.warren@espo.org

Description**Supply of Ford cars**

Lead organisation

Eastern Shires Purchasing Organisation

Open to

All local authorities

End date

31 October 2009

Contact

Kevin Matthews

ESPO

0116 265 7936

k.matthews@espo.org

Description**Leasing and contract hire of vehicles including cars, light commercial vehicles, refuse collection vehicles and wheelchair accessible buses**

Lead organisation

Eastern Shires Purchasing Organisation

Open to

All local authorities

End date

31 March 2008. This contract is likely to be superseded by new arrangements

Contact

Kevin Matthews

ESPO

0116 265 7936

k.matthews@espo.org

Description

Hire of self-drive vehicles including cars, passenger vehicles, commercial vehicles and specialist vehicles

Lead organisation

Eastern Shires Purchasing Organisation

Open to

All local authorities

End date

August 2010

Contact

Steve Blewitt

ESPO

0116 294 4068

s.blewitt@espo.org

Description

Supply of vehicle replacement and repair services for all types of glass on a 24/7 basis

Lead organisation

Eastern Shires Purchasing Organisation

Open to

All local authorities

End date

December 2008

Contact

Steve Blewitt

ESPO

0116 294 4068

s.blewitt@espo.org

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