

**PP** rce  
procurement  
programme

# On the money

Your expert guide to saving money by making better deals

> How to get a better deal in **fuel** procurement



Improvement through efficiency



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## **Cut costs and save time**

At a time when local government is facing a tough financial future, it's a fact that many councils are paying too much for some commonly bought goods and services. And yet there are deals available that would help them to cut their costs. Unfortunately, councils aren't always aware of these deals or how they can access them – until now.

That's why we're pleased to bring you this guide to help you reduce your fuel costs. Not only does it highlight two contracts but because they are fully OJEU compliant and open to local authorities, you can make substantial time savings by avoiding a lengthy procurement process of your own.

This guide is part of the Regional Centres of Excellence Procurement Programme which is seeking to deliver major efficiencies in the £42 billion that local government spends each year on goods and services in order to protect front-line services.

Please read this guide and contact to your Regional Centre of Excellence for further help.

## Overview

The fuel oil contracts identified in this guide are all fully OJEU compliant and provide opportunities for local authorities to procure gas oil, fuel oils, heating oils and motor fuels from existing framework arrangements.

## Benefits for you

By migrating your spend onto these OJEU compliant contracts you will save time and expense by avoiding a lengthy procurement process of your own.

Two contracts are listed, both of which have been negotiated by buying organisations on behalf of a range of bodies. As such, the suppliers have been through a rigorous process of evaluation and selection.

## Honest brokers

The Regional Centres of Excellence are acting as honest brokers by researching and analysing the market on behalf of local authorities. We aim to provide better information so that local authorities can make informed procurement decisions. Other contracts and opportunities to save money may also be available.

For further advice, contact your Regional Centre of Excellence.

## Contract details

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<b>Description</b>	<b>Supply of gas oil, heavy fuel, medium fuel and kerosene</b>
Lead organisation	OGCbuying.solutions
Open to	All local authorities
End date	30 September 2009
Contact	<b>Service Desk</b> OGCbuying.solutions 0151 672 2395 servicedesk@ogcbs.gsi.gov.uk

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<b>Description</b>	<b>Supply of motor fuels including lead replacement petrol, ultra low sulphur derv and ultra low sulphur petrol</b>
Lead organisation	OGCbuying.solutions
Open to	All local authorities
End date	30 April 2008
Contact	<b>Mark Baker</b> OGCbuying.solutions 0151 672 2226 mark.baker@ogcbs.gov.uk

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Note also that the Eastern Shires Purchasing Organisation has negotiated a number of contracts for the supply of liquid fuel (heating and automotive), fuelcards and liquefied petroleum gas that will shortly be available to all local authorities.

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