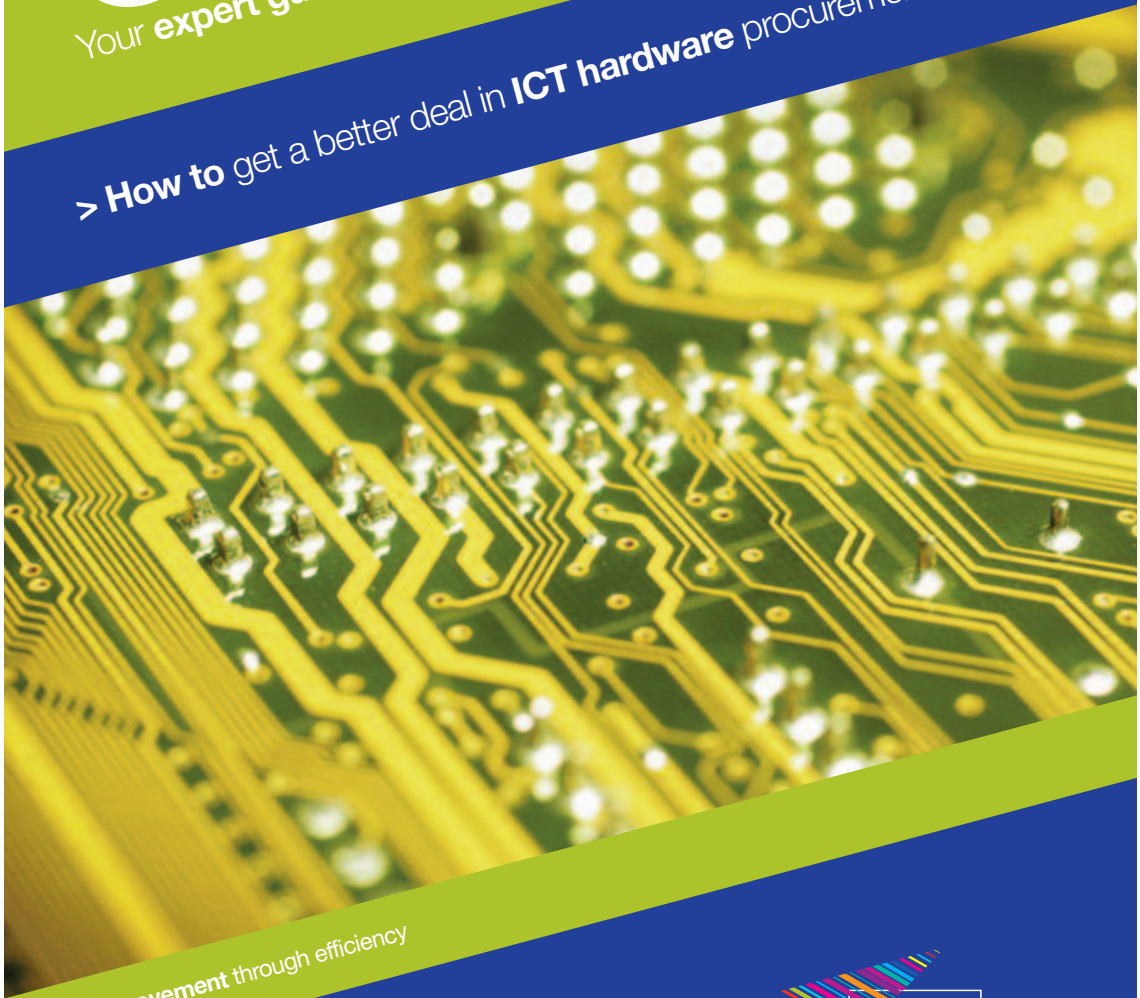


PP rce
procurement
programme

On the money

Your **expert guide** to saving money by making **better deals**

> **How to get a better deal in ICT hardware procurement**



Improvement through efficiency



rcoe.gov.uk

Cut costs and save time

At a time when local government is facing a tough financial future, it's a fact that many councils are paying too much for some commonly bought goods and services. And yet there are deals available that would help them to cut their costs. Unfortunately, councils aren't always aware of these deals or how they can access them – until now.

That's why we're pleased to bring you this guide to help you reduce your ICT hardware costs. Not only does it highlight eight contracts but because they are fully OJEU compliant and open to local authorities, you can make substantial time savings by avoiding a lengthy procurement process of your own.

This guide is part of the Regional Centres of Excellence Procurement Programme which is seeking to deliver major efficiencies in the £42 billion that local government spends each year on goods and services in order to protect front-line services.

Please read this guide and contact to your Regional Centre of Excellence for further help.

Overview

The ICT hardware contracts set out in this guide are all fully OJEU compliant. They provide opportunities for local authorities to procure ICT goods, commoditised services, ICT hardware, ICT managed desktop services and information technology, telecoms, audio visual and related supplies and services from existing arrangements.

Benefits for you

By migrating your spend onto these OJEU compliant contracts you will save time and expense by avoiding a lengthy procurement process of your own.

Eight contracts are listed all of which have been negotiated by buying organisations on behalf of a range of bodies. As such, the suppliers have been through a rigorous process of evaluation and selection.

Honest brokers

The Regional Centres of Excellence are acting as honest brokers by researching and analysing the market on behalf of local authorities. We aim to provide better information so that local authorities can make informed procurement decisions. Other contracts and opportunities to save money may also be available.

For further advice, contact your Regional Centre of Excellence.

Contract details

Description	Procurement of value added reseller services, supply of servers and related equipment, PCs, laptops, peripherals, printers, scanners, IT consumables, software and other services such as security
Lead organisation	OGCbuying.solutions
Open to	All local authorities
End date	14 May 2010
Contact	Tenders Section OGCbuying.solutions 0870 268 2222 custcare@ogcbs.gsi.gov.uk

Description

Supply, delivery, installation and maintenance of PCs, servers, laptops, printers, tablets and PDAs

Lead organisation

Yorkshire Purchasing Organisation

Open to

All local authorities

End date

31 July 2010

Contact

Ian Summerscales

Yorkshire Purchasing Organisation

01924 834893

ians@ypo.co.uk

Description

Procurement of complete ICT managed desktop service including remote and on site support services

Lead organisation

OGCbuying.solutions

Open to

All local authorities

End date

1 October 2009

Contact

Service Desk

OGCbuying.solutions

0845 000 4999

servicedesk@ogc.gsi.gov.uk

Description

Supply of IT, telecommunications, audio-visual supplies and services including hardware, software, consultancy, cabling, photocopying and printing services

Lead organisation

HM Revenues and Customs

Open to

All local authorities

End date

18 October 2009

Contact

Jonathan Smith

HM Revenues and Customs

01952 295047

jonathan.smith@ir.gsi.gov.uk

Description Supply, delivery, installation, training and maintenance of servers, networking equipment, desktop computers, notebook/tablet computers, printers, scanners, MFDs, PDAs, storage, related accessories and associated services

Lead organisation Eastern Shires Purchasing Organisation
Open to All local authorities
End date 31 March 2008. A new framework is likely to supersede this from April 2008

Contact **Nasir Makda**
ESPO
0116 265 7947
n.makda@espo.org

Description Supply, delivery, installation, training and maintenance of digital photocopying equipment on a purchase, lease or rental basis

Lead organisation Eastern Shires Purchasing Organisation
Open to All local authorities
End date 31 March 2008

Contact **Nick Holland**
ESPO
0116 265 7942
n.holland@espo.org

Description Supply and delivery of computer consumables including toners, cartridges, disks, flash drives and imaging drums

Lead organisation Eastern Shires Purchasing Organisation
Open to All local authorities
End date 31 March 2008

Contact **Aaron Powdrill**
ESPO
0116 265 4074
a.powdrill@espo.org

Description

**Supply, delivery, installation, training and support
for interactive whiteboards and projectors**

Lead organisation

Eastern Shires Purchasing Organisation

Open to

All local authorities

End date

31 March 2008. New arrangements are likely to
supersede this from April 2008

Contact

Nasir Makda

ESPO

0116 265 7947

n.makda@espo.org

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